

6 Possible Positive Outcomes from Networking Follow-up

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1

“I need you!”

“OMG! What you’ve outlined is exactly what I need! Yes, let’s find a way to work together!”

2

Call Back

“It was great connecting! Can we touch base again in 6 weeks? I’d love to stay in touch to explore ways that we can support each other.”

3

Referrals

“I have a friend, who is struggling with something you might be able to help them with. What is the best way to connect them with you?”

4

Networking

“What other networking groups have you been to that you really love and attend regularly, that have been a boost for your business?”

5

Speaking

“Do you know any organizations, conferences, meetings or events I could support as a speaker or a presenter?”

6

Resources

“The next big step in my business is _____. Do you have any resources or connections that might help me with that?”